

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 171257  
ORIGIN COME-00

INFO OCT-01 ARA-10 EB-07 ISO-00 /018 R

DRAFTED BY: COM/OED/MEPD/GBURKE/MM  
APPROVED BY: EB/OCA/CD/REDAY  
COM/OED/MEPD/LENGLESON  
COM/OED/MEPD/SMCONGER, DIR.  
COM/BIC/OIM/JBLOW (INFO)  
ARA/ECP/CSRICHARDSON

-----030163 220936Z /10

R 220110Z JUL 77  
FM SECSTATE WASHDC  
TO AMEMBASSY BUENOS AIRES

LIMITED OFFICIAL USE STATE 171257

E.O. 11652: N/A

TAGS: BENC, AR

SUBJECT: MAJOR PROJECT: CELLULOSE MEDIUM DENSITY FIBER  
BOARD PLANT

REF: BUENOS AIRES A-87

1. MAJOR EXPORT PROJECTS DIVISION, USDOC DISCUSSED  
SUBJECT PROJECT WITH JOHN HANSON OF WASHINGTON IRON WORKS  
(WIW). ACCORDING TO HANSON, HOFFT ENGINEERING IS PART  
OF WIW GROUP WHICH IS ONLY U.S. COMPETITOR ON PROJECT.  
STRONG COMPETITION IS COMING FROM SIEMPELKAMP (FRG) AND  
MOTALA(SWEDEN). RANIERI HAS NOT YET DECIDED WHETHER  
PROJECT WILL BE TURNKEY BUT HE APPARENTLY LEANING TO  
IDEA OF GIVING ENGINEERING TO LOCAL ARGENTINE FIRM AND  
ONLY BUYING EQUIPMENT PACKAGE ABROAD. WIW HAS NO PROBLEMS  
WITH EITHER APPROACH. WIW WOULD BE MOST APPRECIATIVE OF  
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LIMITED OFFICIAL USE

PAGE 02 STATE 171257

ANY FURTHER INFORMATION EMBASSY CAN DEVELOP, PARTICULARLY  
ON ACTIVITIES OF FOREIGN COMPETITION.

2 RE THERMAL-ELECTRIC POWER PLANT PARA 3 REPAIR, MEPD  
WOULD APPRECIATE SEPARATE REPORT ON THIS PROJECT AND  
OPPORTUNITIES IT MAY PROVIDE FOR U.S. ENGINEERS AND  
EQUIPMENT SUPPLIERS.

3. FYI: SINCE AIRGRAMS USUALLY TAKE MINIMUM OF TWO  
WEEKS TO REACH ACTION ADDRESSEES, WOULD APPRECIATE EMBASSY  
MAJOR PROJECT REPORTING BE IN CABLE FORM TO FACILITATE  
EXPEDITIONS ACTION. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 22-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE171257  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/OED/MEPD/GBURKE/MM  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770261-0126  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1977/newtext/t19770728/aaaaaybf.tel  
**Line Count:** 67  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 2ab75b65-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 BUENOS AIRES A-87  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 15-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1774068  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: CELLULOSA MEDIUM DENSITY FIBER BOARD PLANT  
**TAGS:** BENC, AR  
**To:** BUENOS AIRES  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/2ab75b65-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009